



Spring Edition 2023
Issue 37

The Way of Business



Theme Verses:
Exodus 20:20

Moses said to the people, “Do not be afraid. God has come to test you so that the fear of God will be with you to keep you from sinning” (NIV).

Upcoming Events



May 4, 2023

Mountain of Business Prayer Meeting



May 23, 2023

11:30 AM—1 PM
The Gathering House
733 W. Garland Ave.
Spokane, WA, 99205

The Sentinel Group Delivers the Required Steps to City-Wide Revival

The end of March proved to be a valuable time for the Spokane community, as a two-day seminar was provided by President Larry Lane of the Sentinel Group, which is based out of Lynnwood, Washington. This organization’s expertise on transforming revival is largely driven by their research on over 800 case studies where the Lord revealed himself to cities and country’s in a miraculous manner. Large populations gave their lives to the Lord, their land was healed, and a new way of civility was experienced by everyone.

Over eighty people attended this conference, which provided well identified steps taken by communities of people who ultimately experienced a transforming revival that remained for years.

What first takes place in trans-

forming revival are three convictions: current circumstances are desperate, time is running out, and there is a lifeline to be grasped. Such convictions lead people to take desperate action, and all such actions begin on a personal basis and then move to corporate.

Pastor Tim White of Tri County Christian Church, who assisted Larry in the conference, provided a great theme that fits prior to a community-wide transformational revival: There must be an eminent crisis and an equally powerful level of hope!

An interesting aspect taught was that the concept of reformation is considered more often than transformation and that the problem of reformation is that it takes people back to only where they’ve already been, while transformation is a change through the heart to make new.



As one might expect, transformation is the key to successful revival.

Most significant was the teaching on the role of the church, the bride of Christ. For revival to occur, we need only to concern ourselves with the sin and lawlessness within the church; lawlessness being defined as the rules that we make and follow apart from God. Larry stated that, “Only our fear of the Lord will pull us from this ditch of peril; we must concentrate on this.” Larry asked that we take to heart the words of Moses, in Exodus 20, as the mountain rumbled when he told Israel to come near and fear the Lord for the forgiveness of sin.

The FBCCS’s Work Continues

The Faith-Based Committee of Spokane (FBCCS) continues to progress well in developing proposals that would provide a safe and clean city for Spokane residents to benefit from. This work fulfills the requests of many of our civic leaders who have served as members of the Committee for a Safe Spokane. To date, the FBCCS has formulated a listing of 145 services that religions are already

providing to heal the brokenness of people. The second stage of the committee’s work was to develop a code of life standards, which people must live by, categorized by those accountabilities people have toward themselves, family, and society. All religions represented by the FBCCS arrived at forty-seven common accountabilities. The FBCCS is now working on advisements of how our

criminal justice system can improve to provide a well balanced approach to love and justice. The final stages of the committee’s work, later this spring, will focus on homelessness and further roles that religions can fill within the community. The completion of the FBCCS’s work will culminate in a publication of our proposals available early in the third quarter of this year.

The Family Policy Institute Delivers a Powerful Message

Joseph Backholm of the Family Research Council was guest speaker, sponsored by the Family Policy Institute of Washington, speaking on Friday, March 24th, to an audience of church leaders on the subject of “Confronting Culture on Behalf of the Gospel.”

Joseph explained how our nation continues to grow in division and once where living as a Christian was easy and comfortable has now grown into difficulty. Life now comes down to either living a biblical world view or just plainly a world view. The four component

life view categories are origin, meaning, morality, and destiny. Christians understand that these life view categories comes down to creation, the fall, redemption, and restoration, where the world view is evolution, injustice, revolution, and utopia. Joseph went on to say that our beliefs in history shape our answers to the four components of life view categories. The elements of right and wrong are no longer based upon true or false but rather happy or sad. The world says, “It’s my life and my choice,” while Christians follow the motto, “In God We Trust.”



Joseph stated that the gospel requires the destruction of false gods, idols and false ideologies. We are to remember that we, as Christians, are refugees from heaven. And the best way to a meaningful discussion is to have people begin by sharing their belief in the origin of life.

Let’s Get Practical: “How Customers Grade Us”

Frederick Herzberg, American psychologist, and one of the most influential names in business management tipped the works of total quality management (TQM) over when his research indicated that people don’t live on a pass-fail basis in judging their satisfaction as customers. TQM taught that quality required suppliers to learn of the customers requirements and then meet them at all times, meaning that suppliers either passed or failed in satisfying the customer. Rather than a pass or fail rating, what Mr. Herzberger discovered is that customers provide one of three grades based upon their experience with suppliers of goods and services. If customers were dissatisfied they provided the supplier a grade of “F,” just like students in school would receive when failing in any one subject. If the customer was satisfied with their experience they would provide a passing grade, like a “C,” for average performance. The third and final option for a grade comes in the form of an “A” for excellent, which is earned when the customers requirements were far exceeded and they were dazzled by the experience. What this teaches businesses is that they must at least meet customer requirements but aim to go over and beyond the call of duty if they expect to maintain customer loyalty. The sad outcome of merely meeting customers requirements is that the business must still have the lowest price if they expect repeat customers, and the lowest price has proven to be a costly form of business strategy.

The Way of Business

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