



Fall Edition 2024

Issue 43

Theme Verses:
Psalm 16: 8-9

**I have set the Lord before me.
Because He is at my right
hand, I will not be shaken.
Therefore my heart is glad and
my tongue rejoices; my body
also will rest secure. (NIV).**

The Way of Business



Doing Your Part and Enjoying the Journey this Election Season



Upcoming Events Election Day



November 5, 2024

Tuesday, November 5th, 2024 marks the date that we as a nation will elect our 47th president of the United States, along with voting on many other candidate positions and ballot measures. It has been claimed by many people that our current political times are the most trying that our nation has ever faced. While there are probably as many opinions concerning party platforms as there are voters, one thing for certain is that our country has become more divided than ever before. Such a situation certainly raises consternation among all people, especially Christians. So here are some recommendations as to what to do, as followers of Christ, during this election season in doing are part and enjoying the journey.

First off, we must be involved and, at a minimum, vote! God has instituted government as a form of common grace to both believers and unbelievers. Government is a form of societal organization and designed to restrain and deter evil. Government is designed to be a proponent of good, as we learn from Romans 13:4. Our prayers should seek God's guidance to choose our leaders well by casting our votes for those who follow His ways. Deuteronomy 17:15 provides this instruction. A recent study by the Cultural Research Center at Arizona Christian University found that 41 million of the 104 million people of faith will not be voting this November, which represents nearly 40%. This is an unacceptable lack of involvement.

As we do our part in the election process, be reminded that our enjoyment of the journey relies on such scripture as Ephesians 1:11 that states that God directs all things according to His will. God is in charge and remains on his sovereign throne! To enjoy the journey we must remain secure in God's promise stated in Psalm 121 where He keeps our feet from slipping; that He'll keep us from harm and watch over our lives. In summary "the one who is in us is greater than the one who is in the world!" As temples of the Holy Spirit, each one of us has overcome any of Satan's influence and power.

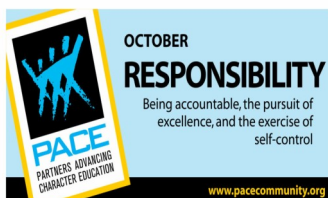
So avoid any notion of apathy when it comes to our upcoming election. Taking on an active role is part of our responsibility of making disciples of all nations.

TWOB Begins Consultation with PACE

TWOB President Carl Tompkins just recently announced their new project working with PACE in the Spokane Valley, which is an organization that began in 2009. Carl stated that he was very impressed with the history of this organization, especially considering that their aim is to build exceptional character traits in people through their involvement with schools, businesses, public agencies, residents, faith-based organizations and community service

groups. He went on to say that this invitation to consult with PACE was most fitting, considering how important civics education is within our schools and how the Faith-Based Committee of Spokane had provided this as a strong recommendation to our civic leaders in October of last year.

TWOB will be providing recommendations to PACE on building stronger partnerships with the business community.



TWOB Completes UGM of Spokane Training for Their Management Team

It was a real pleasure and great experience working with UGM and their management team in delivering the seminar, "Succeeding in the People Business," one of TWOB's newest educational programs. The course was presented by Carl Tompkins to forty members of the UGM management team. Tompkins stated that the five components of this course cover the key elements of how to effectively and efficiently manage employees, all for the sake of achieving the highest productivity possible within a team approach.

The four-hour seminar was received very well by the attendees and both Steve Ellisen, UGM Director of Development, and Phil Altmeyer, UGM President, commented that the seminar really hit the mark with what

UGM hoped to achieve with their team of managers who work in the multiple categories of business and ministry that make up the UGM mission.

According to Carl, one of the more interesting aspects of this project with UGM is that he was invited back to provide a seminar review six months following the original training date. The body of UGM seminar attendees were to apply the skills taught in the course and then provide feedback at the review as to what was most helpful in improving their management abilities. Of the five categories of training provided, the management team of UGM felt that "The Power of a Cup of Coffee" was most helpful. Carl concluded his training project with UGM by providing a detailed review of this subject and answering all questions from the audience.

Let's Get Practical: "Ooh, don't Say That!"

There should be no mystery in knowing that it's better to listen than to speak. A great quote backing up this notion comes from Mark Twain who once said, "It's better to keep you mouth shut and appear stupid than open it and remove all doubt." While speaking out is a necessity, Pareto's law of 80-20 comes well into play, meaning that listening 80 percent of the time and speaking 20 percent is a favorable position. What comes as most interesting are some of the things that people say that are better left unsaid for the sake of not sounding stupid or appearing to be offensive to others. What follows is a list of those words and phrases.

First off, "I meant to call you." Most people receive this comment as meaning that they weren't important enough to make your "A" list of priorities. Same thing goes for phrases like "I got too busy" or "I ran out of time." Just apologize for not following through on your commitment. Never use the phrase, "I think..." Thinking is the beginning of an analysis and not the conclusion. It's better to state, "I believe..." this rephrasing provides more conviction. Never say, "No problem." Exchange this phrase with, "You're welcome." By doing so you're demonstrating thankfulness rather than leading someone to believe that if you hadn't taken the necessary action there might have been a problem. Probably one of the most important phrases to avoid is, "I'll try." There is no certainty of a positive outcome when this phrase is used. People don't get paid for "trying," they get paid for delivering results. If the task assigned appears to be too big, discuss the necessary options to be able to get the job done.

I hope that these tips come in handy within your communications with others.

The Way of Business

16720 N Dean Road
Nine Mile Falls, WA, 99026

Phone: 509-994-6478 (Carl Tompkins, President)

Email: carl@thewayofbusiness.org

Phone: 509-934-5836 (Mark Andresen, Vice President)

Email: gr8pray@gmail.com

The Way of Business (TWOB) is a 501(c)(3) corporation and an American tax-exempt nonprofit organization.

We're on the Web

www.twob.org

The Way of Business is funded through the generosity of partner supporters. If you're interested, visit our website.

